STRATEGIC INVESTMENTS GROUP

Your Partner for Business Growth

NYCEDC'S STRATEGIC INVESTMENTS GROUP provides customized business solutions to help businesses and organizations grow or relocate. Drawing on our expertise in financing, incentives, and real estate, the Strategic Investments Group assists a variety of sectors, including: industrial, manufacturing and distribution; technology and bioscience; education and health; non-for-profits; infrastructure and energy; and certain commercial and retail activities. Whatever your sector, whatever your need, we will develop solutions that will help your business or organization prosper in New York City.

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INNOVATIVE FINANCING SOLUTIONS

We have helped hundreds of companies undertake capital expansion and reduce operating costs. There are numerous financing programs available to companies of all types. We can work with you to provide estimates on the value of the benefits to your business and offer guidance through the application process.

We facilitate the use of the New Markets Tax Credit program for the financing of projects in low-income communities through NYC Neighborhood Capital Corporation and strategic collaborations with a number of national CDEs. NYCEDC works to source capital for NMTC-eligible projects in order to bring new investment into low-income communities.

ACCESSING INCENTIVES

We can help your business identify tax credits and other financial assistance programs, estimate the value of those benefits to your business, and provide guidance on how to apply for these programs. Additionally, we can help businesses undertaking larger projects access discretionary tax incentives through the New York City Industrial Development Agency (NYCIDA) and Build NYC Resource Corporation (Build NYC).

Over the last decade, NYCIDA has closed more than 330 transactions, leveraging discretionary incentives to induce more than $11.8 billion in private investment and to retain or create more than 103,000 jobs. NYCIDA has helped hundreds of companies undertake capital projects, expand their existing operations, or relocate to New York City through the reduction or deferral of various transaction and operating costs.

Build NYC assists qualified institutions and other entities in obtaining tax-exempt and taxable bond financing to support building, expanding or upgrading facilities. Build NYC provides critical financing options to the City's non-profit organizations and other entities, and has closed 47 transactions, totaling nearly $1 billion in private investment.

REAL ESTATE ADVISORY SERVICES

Whether your business is expanding in or relocating to New York City, we can assist in identifying suitable space or development parcels for your business. We can help your business compare the competitive advantages of different locations throughout the city and identify available benefits and resources specific to each neighborhood.

STRATEGIC PARTNERSHIPS

Our programs and business solutions are not limited to the resources NYCEDC has to offer. We can introduce your business to other agencies, organizations, and strategic partners that can help your business succeed and grow in NYC.

From bioscience to beer distributors, museums to media and tech companies, we have helped companies with real estate services, unique funding programs, and capital expansion solutions that enable companies to thrive in New York City. Let us put our expertise to work for you.

SUCCESSFUL PARTNERSHIPS INCLUDE:

- Accurate Specialty Metal Fabricators
- JetBlue Airways
- Krinos Foods, Inc.
- Loew's Kings Theatre
- Mind, Hand and Co. Carpentry
- Mondial Automotive
- Mt. Sinai Hospital
- Noguchi Museum
- Peralta Metal Works, Inc.
- Prestone Printing Company
- Real Kosher Ice Cream
- Remains Lighting Manufacturing

For more information, or to get your customized business solutions started today, contact the Strategic Investments Group:
212.618.5737 or **SIG@nycedc.com**

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