# **Build NYC Resource Corporation**

(a component unit of the City of New York)

# **Financial Statements**

Years Ended June 30, 2018 and 2017 With Report of Independent Auditor



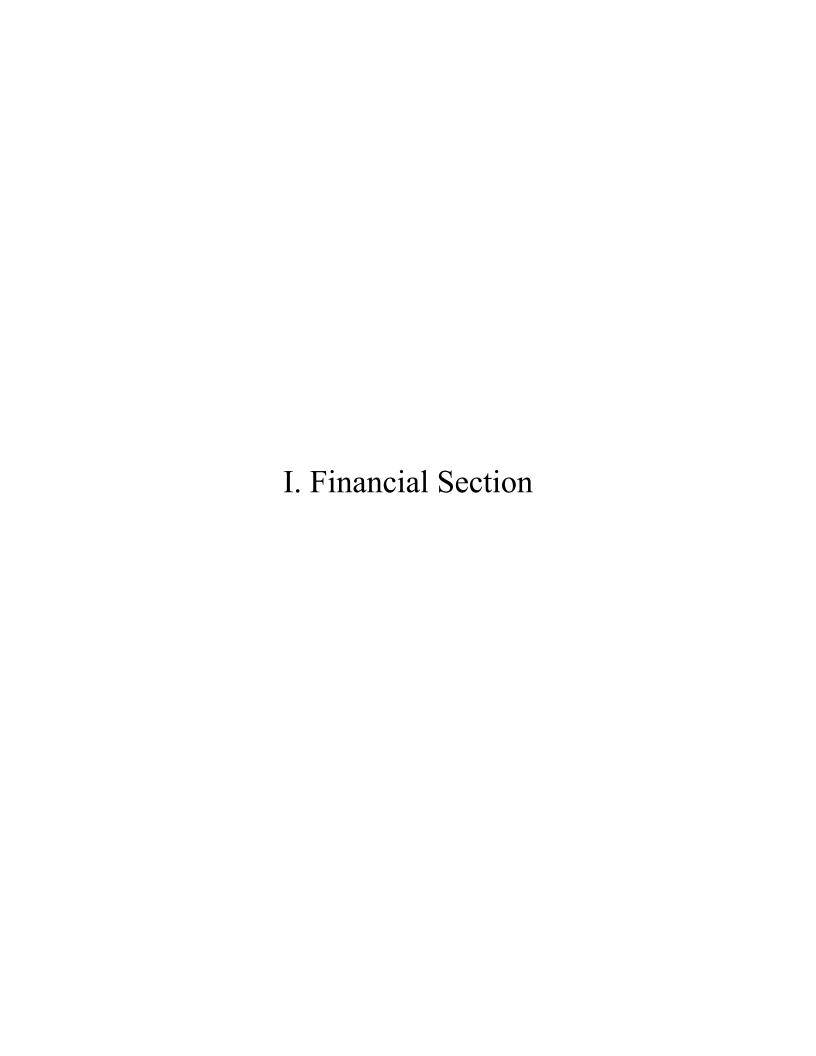
# **Financial Statements**

June 30, 2018 and 2017

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# Report of Independent Auditors

The Management and the Board of Directors Build NYC Resource Corporation

#### **Report on the Financial Statements**

We have audited the accompanying statements of net position of Build NYC Resource Corporation (Build NYC or the Corporation), a component unit of The City of New York, as of June 30, 2018 and 2017, and the related statements of revenues, expenses and changes in net position and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of June 30, 2018 and 2017, and the changes in its financial position and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

### Required Supplementary Information

U.S. generally accepted accounting principles require that management's discussion and analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we also have issued our report dated September 30, 2018, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Build NYC Resource Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.

Ernst + Young LLP

# Management's Discussion and Analysis

June 30, 2018

This section of the Build NYC Resource Corporation ("Build NYC" or the "Corporation") annual financial report presents our discussion and analysis of financial performance during the years ended June 30, 2018 and 2017. Please read it in conjunction with the financial statements and accompanying notes, which follow this section.

### Fiscal Year 2018 Financial Highlights

- Current assets decreased by \$687,881 (or 6%)
- Current liabilities decreased by \$192,667 (or 66 %)
- Net position decreased by \$1,504,638 (or 13%)
- Operating revenues decreased by \$1,785,853 (or 50%)
- Operating expenses decreased by \$1,822 (or 0.1%)
- Non-operating revenue increased by \$262,760 (or > 100%)

#### **Overview of the Financial Statements**

This annual financial report consists of two parts: *Management's discussion and analysis* (this section) and the *basic financial statements*. Build NYC is considered a component unit of the City of New York (the "City") for the City's financial reporting purposes. Build NYC is a local development corporation that was organized under the Not-For-Profit Corporation Law of the State of New York to assist entities eligible under the federal tax laws in obtaining tax-exempt and taxable bond financing.

Build NYC is a self-supporting entity and follows enterprise fund reporting. Enterprise fund statements offer short-term and long-term financial information about the Corporation's activities. The Corporation operates in a manner similar to a private business.

# Management's Discussion and Analysis (continued)

## **Financial Analysis of the Corporation**

**Net Position**—The following table summarizes the Corporation's financial position at June 30, 2018, 2017, and 2016, and the percentage changes between June 30, 2018, 2017, and 2016:

						% Change			
	 2018		2017		2016	2018–2017	2017–2016		
Current assets	\$ 9,955,494	\$	10,643,375	\$	8,639,514	(6)% (100)9/	23%		
Non-current assets Total assets	 9,955,494		1,009,423 11,652,798		2,808,144 11,447,658	(100)% (15)%	(64)% 2%		
Current liabilities	 97,835		290,502		101,995	(66)%	185%		
Total unrestricted net position	\$ 9,857,658	\$	11,362,296	\$	11,345,663	(13)%	.15%		

In fiscal year 2018, total assets decreased by 1,697,304 or 15% primarily as a result of a reduction in current assets to cover the operating net deficit. Additionally, a call redemption of all long-term investments at year-end resulted in the elimination of non-current assets.

In fiscal year 2017, current assets increased by \$2,003,861 or 23% primarily as a result of an increase in short-term investments. Non-current assets decreased by \$1,798,722 or 64% primarily due to a decrease of investments in long-term debt securities.

As a result of a change in fee revenue generated from a number of bond transactions and the maintenance of the Corporation's contractual obligations, net position decreased by \$1,504,638 or 13% in fiscal year 2018 and increased by \$16,663 or 0.15% in fiscal year 2017.

### **Operating Activities**

Build NYC was organized to assist entities in obtaining tax-exempt and taxable bond financing. Build NYC's primary goal is to facilitate access to private activity tax-exempt bond financing for entities to acquire, construct, renovate, and/or equip their facilities as well as refinance previous financing transactions.

# Management's Discussion and Analysis (continued)

## **Operating Activities (continued)**

The Corporation charges various program fees that include application fees, financing fees, and compliance fees.

The following table summarizes changes in Build NYC's net position for fiscal years 2018, 2017, and 2016 and the percentage changes between June 30, 2018, 2017, and 2016:

					% Change		
		2018	2017	2016	2018-2017	2017-2016	
Operating revenues	\$	1,779,797 \$	3,565,650 \$	5,284,557	(50)%	(33)%	
Operating expenses		3,383,978	3,385,800	2,072,197	(0.1)%	63%	
Operating (loss)/income		(1,604,181)	179,850	3,212,360	(992)%	(94)%	
Non-operating (expenses) revenues		99,543	(163,217)	(107,388)	(161)%	52%	
Change in net position	\$	(1,504,638) \$	16,633 \$	3,104,972	(9114)%	(99)%	

#### Fiscal Year 2018 Activities

In fiscal year 2018, operating revenues decreased by \$1,785,853 or 50%. This is a direct result of a decrease in fee revenue generated from bond transactions and the one-time recaptured benefits revenue in 2017.

Total operating expenses decreased by \$1,822 in fiscal year 2018 or 0.1%, as a result of a decrease in advertising and marketing expenses.

The non-operating expense/revenue category had a total increase of \$262,760 in fiscal year 2018, a 161% increase year over year, primarily due to an increase in investment income.

#### **Fiscal Year 2017 Activities**

In fiscal year 2017, operating revenues decreased by \$1,718,907 or 33%. This is a direct result of a decrease in bond transactions, partially offset by recapture of benefits.

Total operating expenses increased by \$1,313,603 in fiscal year 2017 or 63%. This is a direct result of a board approved increase in management expenses.

# Management's Discussion and Analysis (continued)

### **Fiscal Year 2017 Activities (continued)**

The non-operating expense/revenue category had a net deficit of \$163,217 in fiscal year 2017, a 52% increase year over year, primarily due to an increase in a combination of current year and prior year board approved special projects costs.

# **Contacting the Corporation's Financial Management**

This financial report is designed to provide our customers, clients and creditors with a general overview of the Corporation's finances and to demonstrate the Corporation's accountability for the resources at its disposal. If you have any questions about this report or need additional financial information, contact the Chief Financial Officer, Build NYC Resource Corporation, 110 William Street, New York, NY 10038.

# Statements of Net Position

	June 30				
		2018	2017		
Assets					
Current assets:					
Cash and cash equivalents (Note 3)	\$	3,563,619	\$ 2,545,818		
Investments (Note 3)		6,384,025	8,084,587		
Fees receivable		7,850	12,970		
Total current assets		9,955,494	10,643,375		
Non-current assets:					
Investments (Note 3)		-	1,009,423		
Total non-current assets		-	1,009,423		
Total assets		9,955,494	11,652,798		
Liabilities					
Current liabilities:					
Accounts payable and accrued expenses		45,300	41,509		
Due to New York City Economic Development Corporation		14,937	180,393		
Unearned revenue and other liabilities		37,599	68,600		
Total current liabilities		97,836	290,502		
Net position – unrestricted	\$	9,857,658	\$11,362,296		

See accompanying notes.

# Statements of Revenues, Expenses, and Changes in Net Position

	Year Ended June 30				
	2018	2017			
Operating revenues					
Fee income (Note 2)	\$ 1,779,797	\$ 2,753,763			
Recapture income ( <i>Note 2</i> )	_	811,887			
Total operating revenues	1,779,797	3,565,650			
Operating expenses					
Management fees (Note 4)	3,300,000	3,300,000			
Public hearing expenses	33,993	50,016			
Auditing expenses	46,272	31,656			
Marketing expenses	1,537	2,162			
Other expenses	2,176	1,966			
Total operating expenses	3,383,978	3,385,800			
Operating (loss)/income	(1,604,181)	179,850			
Non-operating revenues (expenses)					
Investment income	129,543	58,875			
Special projects costs (Note 5)	(30,000)	(222,093)			
Total non-operating revenues (expenses)	99,543	(163,217)			
Change in net position	(1,504,638)	16,633			
Unrestricted net position, beginning of year	11,362,296	11,345,663			
Unrestricted net position, end of year	\$ 9,857,658	\$ 11,362,296			

See accompanying notes.

# Statements of Cash Flows

Operating activities           Financing and other fees         \$ 1,753,916         \$ 2,764,053           Recapture benefits received         - 30,00000         (3,300,000)           Audit expenses paid         (44,020)         (27,932)           Marketing expenses paid         (1,194)         (1,194)           Public hearing expenses paid         (32,047)         (40,163)           Miscellaneous expenses paid         (90)         (16,037)           Net cash (used in)/ provided by operating activities         (1,623,434)         190,614           Investing activities           Interest income         9,318         8,400           Sale of investments         (1,93,348)         (5,660,069)           Purchase of investments         (8,365,138)         (6,744,855)           Net cash provided by/(used in) investing activities         2,839,528         (1,076,387)           Non-capital financing activities           Special projects         (198,293)         (53,800)           Net cash used in non-capital financing activities         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         (1,07,801)         (939,573)           Cash and cash equivalents at beginning of year         2,545,818         3,485,390 </th <th></th> <th>Year Ende 2018</th> <th colspan="3">ed June 30 2017</th>		Year Ende 2018	ed June 30 2017		
Recapture benefits received   -	Operating activities				
Recapture benefits received   -	Financing and other fees	\$ 1,753,916	\$ 2,764,053		
Audit expenses paid         (44,020)         (27,932)           Marketing expenses paid         (1,194)         (1,194)           Public hearing expenses paid         (32,047)         (40,163)           Miscellaneous expenses paid         (90)         (16,037)           Net cash (used in)/ provided by operating activities         (1,623,434)         190,614           Investing activities           Interest income         9,318         8,400           Sale of investments         (1,93,348)         5,660,069           Purchase of investments         (8,365,138)         (6,744,855)           Net cash provided by/(used in) investing activities         2,839,528         (1,076,387)           Non-capital financing activities           Special projects         (198,293)         (53,800)           Net cash used in non-capital financing activities         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         1,017,801         (939,573)           Cash and cash equivalents at beginning of year         2,545,818         3,485,390           Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities           Operating (loss)/income         \$ (1,604,181)         \$ 179,850           Adjustments to reconcil	Recapture benefits received	-	811,887		
Marketing expenses paid         (1,194)         (1,194)           Public hearing expenses paid         (32,047)         (40,163)           Miscellaneous expenses paid         (90)         (16,037)           Net cash (used in)/ provided by operating activities         (1,623,434)         190,614           Investing activities           Interest income         9,318         8,400           Sale of investments         (1,93,248)         5,660,069           Purchase of investments         (8,365,138)         (6,744,855)           Net cash provided by/(used in) investing activities         2,839,528         (1,076,387)           Non-capital financing activities         (198,293)         (53,800)           Net cash used in non-capital financing activities         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         1,017,801         (939,573)           Cash and cash equivalents at beginning of year         2,545,818         3,485,390           Cash and cash equivalents at end of year         \$ 3,563,619         \$ 2,545,818           Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities:         \$ (1,604,181)         \$ 179,850	Management fees paid	(3,300,000)	(3,300,000)		
Public hearing expenses paid         (32,047)         (40,163)           Miscellaneous expenses paid         (90)         (16,037)           Net cash (used in)/ provided by operating activities         (1,623,434)         190,614           Investing activities           Interest income         9,318         8,400           Sale of investments         11,195,348         5,660,069           Purchase of investments         (8,365,138)         (6,744,855)           Net cash provided by/(used in) investing activities         2,839,528         (1,076,387)           Non-capital financing activities           Special projects         (198,293)         (53,800)           Net cash used in non-capital financing activities         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         1,017,801         (939,573)           Cash and cash equivalents at beginning of year         2,545,818         3,485,390           Cash and cash equivalents at end of year         \$ 3,563,619         \$ 2,545,818           Reconciliation of operating (loss)/income to net cash (used in)/provided by operating activities           Operating (loss)/income         \$ (1,604,181)         \$ 179,850 </td <td>Audit expenses paid</td> <td>(44,020)</td> <td>(27,932)</td>	Audit expenses paid	(44,020)	(27,932)		
Miscellaneous expenses paid         (90)         (16,037)           Net cash (used in)/ provided by operating activities         (1,623,434)         190,614           Investing activities         9,318         8,400           Sale of investments         11,195,348         5,660,069           Purchase of investments         (8,365,138)         (6,744,855)           Net cash provided by/(used in) investing activities         2,839,528         (1,076,387)           Non-capital financing activities         (198,293)         (53,800)           Net cash used in non-capital financing activities         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         1,017,801         (939,573)           Cash and cash equivalents at beginning of year         2,545,818         3,485,390           Cash and cash equivalents at end of year         3,563,619         2,545,818           Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities         (1,604,181)         179,850           Operating (loss)/income         (1,604,181)         179,850           Adjustments to reconcile operating activities:         (1,604,181)         179,850           Changes in operating assets and liabili	Marketing expenses paid	(1,194)	(1,194)		
Investing activities Interest income 9,318 8,400 Sale of investments 11,195,348 5,660,069 Purchase of investments (8,365,138) (6,744,855) Net cash provided by/(used in) investing activities 2,839,528 (1,076,387)  Non-capital financing activities Special projects (198,293) (53,800) Net cash used in non-capital financing activities (198,293) (53,800) Net increase/(decrease) in cash and cash equivalents (198,293) (53,800) Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year 2,545,818 3,485,390 Cash and cash equivalents at end of year 3,563,619 \$2,545,818  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable 5,120 (9,450) Accounts payable and accrued expenses 3,791 7,685 Due to NYC Economic Development Corp. 2,837 2,789 Unearned revenue and other liabilities (31,001) 9,740	Public hearing expenses paid	(32,047)	(40,163)		
Investing activities Interest income 9,318 8,400 Sale of investments 11,195,348 5,660,069 Purchase of investments (8,365,138) (6,744,855) Net cash provided by/(used in) investing activities 2,839,528 (1,076,387)  Non-capital financing activities Special projects (198,293) (53,800) Net cash used in non-capital financing activities (198,293) (53,800) Net increase/(decrease) in cash and cash equivalents (198,293) (53,800) Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year 2,545,818 3,485,390 Cash and cash equivalents at end of year 3,563,619 \$2,545,818  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable 5,120 (9,450) Accounts payable and accrued expenses 3,791 7,685 Due to NYC Economic Development Corp. 2,837 2,789 Unearned revenue and other liabilities (31,001) 9,740	Miscellaneous expenses paid	(90)	(16,037)		
Interest income         9,318         8,400           Sale of investments         11,195,348         5,660,069           Purchase of investments         (8,365,138)         (6,744,855)           Net cash provided by/(used in) investing activities         2,839,528         (1,076,387)           Non-capital financing activities           Special projects         (198,293)         (53,800)           Net cash used in non-capital financing activities         (198,293)         (53,800)           Net increase/(decrease) in cash and cash equivalents         1,017,801         (939,573)           Cash and cash equivalents at beginning of year         2,545,818         3,485,390           Cash and cash equivalents at end of year         \$ 3,563,619         \$ 2,545,818           Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities         \$ (1,604,181)         \$ 179,850           Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities:         \$ (1,604,181)         \$ 179,850           Changes in operating assets and liabilities:         5,120         (9,450)           Accounts payable and accrued expenses         3,791         7,685           Due to NYC Economic Development Corp.         2,837         2,789           Unearned revenue and other liabilities	Net cash (used in)/ provided by operating activities	(1,623,434)			
Sale of investments Purchase of investments Net cash provided by/(used in) investing activities  Non-capital financing activities  Special projects Special projects Net cash used in non-capital financing activities  Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities  Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  5,660,069 (8,365,138) (6,744,855) (1,076,387) (198,293) (53,800) (939,573) (939,573) (939,573) (939,573) (948,539) (948,539) (948,539) (948,50) (948,	Investing activities				
Purchase of investments Net cash provided by/(used in) investing activities  Non-capital financing activities Special projects Special project	Interest income	9,318	8,400		
Net cash provided by/(used in) investing activities  Non-capital financing activities  Special projects  Net cash used in non-capital financing activities  Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities  Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  (198,293) (53,800)  (939,573) 2,545,818  3,485,390  (939,573) 2,545,818  (1,076,387)  (939,573) 2,545,818  3,485,390  (1,604,181) (939,573) 2,545,818  (1,604,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818  (1,004,181) (939,573) 2,545,818	Sale of investments	11,195,348	5,660,069		
Non-capital financing activities Special projects Net cash used in non-capital financing activities  Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  (31,001)  (53,800)  (939,573) 2,545,818  3,485,390  (93,563,619  \$ (1,604,181)  \$ 179,850  (9,450) 2,837 2,789  (9,450) 2,837 2,789	Purchase of investments	(8,365,138)	(6,744,855)		
Special projects (198,293) (53,800)  Net cash used in non-capital financing activities (198,293) (53,800)  Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year 2,545,818 3,485,390  Cash and cash equivalents at end of year 2,545,818 3,485,390  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities  Operating (loss)/income (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable 5,120 (9,450) Accounts payable and accrued expenses 3,791 7,685 Due to NYC Economic Development Corp. 2,837 2,789 Unearned revenue and other liabilities (31,001) 9,740	Net cash provided by/(used in) investing activities	2,839,528	(1,076,387)		
Net cash used in non-capital financing activities  (198,293) (53,800)  Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year  (ash and cash equivalents  (ash ash ash 3,485,390  (ash and cash equivalents  (ash and cash equivalents  (ash and cash equivalents  (ash 3,563,619  (ash 5,345,818  (ash 5,345,390  (ash 5,345,390  (ash 5,345,310  (ash 5,345,310  (ash 5,345,310  (ash 5,345,310  (ash 5,345,310  (ash 6,345,310  (ash 6,345,310					
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  1,017,801 2,545,818 3,485,390  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (9,450)  Accounts payable and accrued expenses 3,791 7,685 2,789 Unearned revenue and other liabilities (31,001) 9,740	Special projects	(198,293)	(53,800)		
Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year  Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities  Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  2,545,818 3,485,390 \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850  \$ (1,604,181) \$ 179,850	Net cash used in non-capital financing activities	(198,293)	(53,800)		
Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities  Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  \$ 3,563,619 \$ 2,545,818  \$ (1,604,181) \$ 179,850  \$ (9,450)  \$ 2,6450  \$ 2,789  \$ 2,789	Net increase/(decrease) in cash and cash equivalents	1,017,801	(939,573)		
Reconciliation of operating (loss)/ income to net cash (used in)/provided by operating activities  Operating (loss)/income Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities: Changes in operating assets and liabilities: Fees receivable Accounts payable and accrued expenses Due to NYC Economic Development Corp. Unearned revenue and other liabilities  (31,001)  \$ (1,604,181) \$ 179,850  (9,450)  (9,450)  2,789  (9,450)  2,789	Cash and cash equivalents at beginning of year	2,545,818	3,485,390		
(used in)/provided by operating activitiesOperating (loss)/income\$ (1,604,181)\$ 179,850Adjustments to reconcile operating (loss)/income to net cash (used in)/provided by operating activities:\$ (1,604,181)\$ 179,850Changes in operating assets and liabilities:\$ (1,604,181)\$ (1,604,181)\$ (1,604,181)Fees receivable and accivities:\$ (1,604,181)\$ (1,604,181)\$ (1,604,181)Accounts payable and accivities:\$ (1,604,181)\$ (1,604,181)\$ (1,604,181)\$ (1,604,181)Accounts payable and ac	Cash and cash equivalents at end of year	\$ 3,563,619	\$ 2,545,818		
Fees receivable5,120(9,450)Accounts payable and accrued expenses3,7917,685Due to NYC Economic Development Corp.2,8372,789Unearned revenue and other liabilities(31,001)9,740	(used in)/provided by operating activities  Operating (loss)/income  Adjustments to reconcile operating (loss)/income to net	\$ (1,604,181)	\$ 179,850		
Accounts payable and accrued expenses 3,791 7,685  Due to NYC Economic Development Corp. 2,837 2,789  Unearned revenue and other liabilities (31,001) 9,740	<del>-</del>	5 120	(9.450)		
Due to NYC Economic Development Corp. 2,837 2,789 Unearned revenue and other liabilities (31,001) 9,740		,	• • • • • • • • • • • • • • • • • • • •		
Unearned revenue and other liabilities (31,001) 9,740		,	•		
	<u> </u>	,	•		
	Net cash (used in)/provided by operating activities	\$ (1,623,434)	\$ 190,614		

#### Notes to Financial Statements

June 30, 2018

# 1. Background and Organization

Build NYC Resource Corporation ("Build NYC" or the "Corporation"), a component unit of the City of New York ("the City"), is a local development corporation, organized under section 1411 of the Not-For-Profit Corporation Law of the State of New York that commenced operation in 2011. Build NYC was organized to assist entities under the federal tax laws in obtaining tax-exempt and taxable bond financing. Build NYC's primary goal is to facilitate access to private activity tax-exempt bond financing for eligible entities to acquire, construct, renovate, and/or equip their facilities and to refinance previous financing transactions.

The Corporation is governed by a Board of Directors, which establishes official policies and reviews and approves requests for financial assistance. Its membership is prescribed by the Corporation's Certificate of Incorporation and By-Laws which include a public official and appointees of the Mayor.

Bonds issued by Build NYC are special nonrecourse conduit debt obligations of the Corporation which are payable solely from the payments and revenues provided for in the loan agreements with participating organizations ("Beneficiaries"). The bonds are secured by collateral interests in the loan agreements and other security provided by the Beneficiaries. Both the bonds and certain provisions of the loan agreements are administered by independent bond trustees appointed by the Corporation.

The total conduit debt obligations outstanding totaled \$2,995,456,576 and \$2,932,700,440 for the years ended June 30, 2018 and 2017, respectively.

Due to the facts that (1) the bonds are nonrecourse conduit debt obligations of the Corporation, (2) the Corporation assigns its interests in the loan agreements as collateral, and (3) the Corporation has no substantive obligations under the loan agreements, the Corporation has, in effect, none of the risks and rewards of the loan agreements and related bond financing. Accordingly, with the exception of certain fees derived from financing transactions, these financing transactions are given no accounting recognition in the accompanying financial statements.

Notes to Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

Build NYC has been classified as an "enterprise fund" as defined by the Governmental Accounting Standards Board ("GASB") and, as such, the financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States. In its accounting and financial reporting, Build NYC follows the pronouncements of the GASB.

### **Updated Pronouncements**

In June 2017, GASB issued Statement No. 87, *Leases*. The objective of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This Statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. Provisions of this Statement are effective for fiscal years beginning after December 15, 2019. The Corporation does not anticipate any related impact on its financial statements.

In April 2018, GASB issued Statement No. 88, Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements. The primary objective of this Statement is to improve the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placements. It also clarifies which liabilities governments should include when disclosing information related to debt. The provisions of this statement are effective for fiscal years beginning after June 15, 2018. The Corporation does not anticipate any related impact on its financial statements.

In June 2018, GASB issued Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period. The objectives of this Statement are (1) to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and (2) to simplify accounting for interest cost incurred before the end of a construction period. Provisions of this Statement are effective for fiscal years beginning after December 15, 2019. The Corporation does not anticipate any related impact on its financial statements.

Notes to Financial Statements (continued)

## 2. Summary of Significant Accounting Policies (continued)

### **Updated Pronouncements**

In August 2018, GASB issued Statement No. 90, *Majority Equity Interests*. The primary objectives of this Statement are to improve the consistency and comparability of reporting a government's majority equity interest in a legally separate organization and to improve the relevance of financial statement information for certain component units. It defines a majority equity interest and specifies that a majority equity interest in a legally separate organization should be reported as an investment if a government's holding of the equity interest meets the definition of an investment. Provisions of this Statement are effective for fiscal years beginning after December 15, 2018. The Corporation does not anticipate any related impact on its financial statements.

# **Cash Equivalents**

The Corporation considers all highly liquid investments purchased with original maturities of 90 days or less to be cash equivalents.

#### **Investments**

Investments held by Build NYC are recorded at fair value.

### **Revenue Recognition**

Operating revenues consist of income from application fees, financing fees, recaptured benefits, compliance monitoring fees and late fees. Application and financing fees are recognized as earned. Build NYC's recapture of benefits are solely based upon the mortgage recording tax waiver; this benefit eliminates the mortgage recording taxes correlated with any mortgages taken for the project. Recapture of this benefit is collected as a result of a violation of the agreement Compliance monitoring fees are received annually, in advance, and deferred and amortized into income as earned.

Build NYC's operating expenses include management fees and related administration expenses. All other revenues and expenses are reported as non-operating revenues and expenses.

### 3. Deposits and Investments

At year-end, Build NYC's cash balance was \$3,563,619. Of this amount, \$250,000 was insured by the Federal Depository Insurance Corporation. For the remaining balance, \$2,563,477 was invested in funds comprised of U.S. government backed securities.

# Notes to Financial Statements (continued)

## 3. Deposits and Investments (continued)

In February 2015 the GASB issued Statement No.72, *Fair Value Measurement and Application*. This Statement requires that investments by categorized Based on the methodology used in determining fair value. The hierarchy is as follows:

Level 1- value based on quoted prices in active markets for identical assets.

Level 2- value based on significant other observable inputs such as a matrix pricing technique. Matric pricing is used to value securities based on the securities' relationship to benchmark quoted prices.

Level 3- value based on inputs that are unobservable and significant to the fair value measurement such as discounted cash flows.

Money Market Funds, categorized as Level 1 inputs, are valued at the unadjusted prices that are quoted in active principal markets for identical assets. US Agencies securities, categorized as Level 2, are valued on models using observable inputs

As of June 30, 2018 and 2017, the Corporation had the following investments (in thousands). Investments maturities are shown only for June 30, 2018.

						20	18	
	Fair Value			ue	Investment Maturities (In Years)			
		2018		2017	Les	ss Than 1		1 to 2
Money Market Funds	\$	2,563	\$	4	\$	2,563	\$	_
Federal Farm Credit Bank		_		997		_		_
Federal Home Loan Mort. Corp. Notes		_		2,802		_		_
Federal Home Loan Bank Notes		1,004		2,009		1,004		_
Federal National Mortgage Association		_		1,300		_		_
US Treasury Note		1,998		_		1,998		_
Commercial Paper		3,382		1,986		3,382		_
Subtotal Investments		8,947		9,098	-			
Less investments classified as cash								
equivalents	\$	(2,563)	\$	(4)				
Total Investments	\$	6,384	\$	9,094				

# Notes to Financial Statements (continued)

#### 3. Deposits and Investments (continued)

Interest Rate Risk: The Corporation has a formal investment policy, which limits investment maturities up to a maximum of two years from the date of purchase as a means of managing its exposure to fair value losses arising from increasing interest rates. Currently, all of the Corporation's investments have maturities of one year or less.

Credit Risk: It is the Corporation's policy to limit its investments in debt securities to those rated in the highest rating category by at least two nationally recognized bond rating agencies or other securities guaranteed by the U.S. government. As of June 30, 2018, the Corporation's investments in Federal Home Loan Bank Notes ("FHLB"), U.S. Treasury Note, AA+ by Standard & Poor's ("S&P"), Aaa by Moody's and AAA by Fitch Ratings. Money market funds share the same credit ratings as the Corporation's federally held securities with the exception of S&P, which does not rate such funds. Investments in commercial paper ("CP") were rated in the highest short-term category by at least two major rating agencies (A-1+ by Standard & Poor's, P-1 by Moody's, and F1+ by Fitch Ratings).

Custodial Credit Risk: For investments, custodial credit risk is the risk that in the event of the failure of the counterparty, the Corporation will not be able to recover the value of its investments or collateral securities that are in the possession of the counterparty. Investment securities are exposed to custodial credit risk if the securities are uninsured and are not registered in the name of the Corporation. The Corporation manages this credit risk by limiting its custodial exposure to highly rated institutions and/or requiring high quality collateral be held by the counterparty in the name of the Corporation.

# Notes to Financial Statements (continued)

## 3. Deposits and Investments (continued)

Concentration of Credit Risk: The Corporation places no limit on the amount it may invest in any U.S. government backed securities. The following table shows investments that represent 5% or more of total investments as of June 30, 2018 and 2017 (dollars in thousands):

Dollar Amount and
Percentage of Total Investments

	Percentage of Total Investments									
Issuer		June 30	, 2018		June 30, 2017					
Federal Home Loan Bank	\$	1,004	15.72%	\$	2,009	22.09%				
Federal Home Loan Mortgage Corp.		_	_		2,802	30.82				
Federal National Mortgage Assoc.		_	_		1,300	14.29				
Federal Farm Credit Bank		_	_		997	10.97				
US Treasury Note		1,998	31.30		_	_				
American Honda Finance Corp		999	15.65		_	_				
Nat'l Sec Clearing Corp		2,383	37.32		_	_				
CP-Coca-Cola Co.		_	_		993	10.92				
CP-MetLife Short Term Fund		_	_		993	10.92				

### 4. Management Fee

To support the activities of Build NYC, the Corporation annually enters into a contract with the New York City Economic Development Corporation ("NYCEDC"), a not-for-profit corporation and a component unit of the City organized to administer economic development programs which foster business expansion in the City. Under the terms set forth in the contract, NYCEDC provides Build NYC with all the professional, administrative and technical assistance it needs to accomplish its objectives. The fixed annual fee for these services under the agreement between NYCEDC and the Corporation is \$3,300,000 for the years ended June 30, 2018 and 2017, respectively.

# Notes to Financial Statements (continued)

#### 5. Commitments

Pursuant to approved agreements between Build NYC and NYCEDC, Build NYC committed to fund three projects being performed by NYCEDC related to the City's community and economic development initiatives. Total special project commitments under these agreements amounted to approximately \$3,375,000 with an outstanding obligation at June 30, 2018, of \$3,017,907. The special project commitments, related approval, dates, original and outstanding commitment balances are as follows:

	Approval	Total	Life	Current Total	Outstanding
Project	Date	Commitment	To- Date	De-Obligate	Commitment
Advanced Manufacturing					
Technology Grant Program	5/12/2015	\$300,000	\$270,000	\$30,000	\$0
Nonprofit Real Estate Lecture Series	12/13/2016	75,000	57,093	-	17,907
Power Station at BerkleeNYC	11/8/2017	3,000,000	-	_	3,000,000
		\$3,375,000	\$327,093	\$30,000	\$3,017,907

For the year ended June 30, 2018, \$30,000 has been incurred by the Corporation related to the above projects and included in special project costs on the accompanying statements of revenue, expenses and changes in net position.

# 6. Risk Management

Although there should not be any liability for personal injuries as a result of its lending activities, Build NYC could be named a party to such litigation. Therefore, Build NYC requires all project companies to purchase and maintain commercial insurance coverage for these risks and to name Build NYC as additional insured. Build NYC is also named as an additional insured on NYCEDC's general liability policy. Build NYC has no threatened material litigations, claims or assessments as of June 30, 2018.

II. Government Auditing Standards Section



Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards* 

The Management and the Board of Directors Build NYC Resource Corporation

We have audited, in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Build NYC Resource Corporation (the Corporation), a component unit of The City of New York, which comprise the statement of net position as of June 30, 2018, and the related statements of revenues, expenses and changes in net position, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 30, 2018.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Ernst + Young LLP

September 30, 2018